

Please register for courses you plan on attending by calling 416-445-8855

<p><b>OUR MISSION:</b> To build careers worth having, businesses worth owning and lives worth living.</p> <p><b>OUR VISION:</b> To understand our Agents goals so we can help them create wealth and, develop to the highest level in their professional and personal lives.</p> <p><b>BELIEF:</b> Keller Williams believe that real estate is a local service business, driven by individual real estate agents, and their local image with their local centers of influence.</p> <p><b>FOR MORE INFORMATION</b> on our Teaching, Coaching and Mentoring Programs contact:</p> <p><b>John Poole</b> <i>Team Leader</i> Keller Williams Referred Realty Inc., Brokerage</p> <p>416-445-8855 x 101 jpoole@kwreferred.com</p>	Growth Agent MONDAYS	Launch Agent TUESDAYS	Mega-Agent WEDNESDAYS	Launch Agent THURSDAYS	Free For All FRIDAYS	<p><b><u>Keller Williams GUEST PASS</u></b></p> <p>The KWConnect Guest Pass is a sampling of our Keller Williams culture and training. These videos can be accessed without a subscription to KWConnect.</p> <p>Check out <a href="http://www.kwreferred.com">www.kwreferred.com</a> to access the guest pass!</p> <p><b><u>DAILY TRAINING SESSIONS ARE FREE!</u></b></p> <p>For KW University Clinics and Courses, please visit <a href="http://www.kwreferred.com">www.kwreferred.com</a></p> <p><b>Keller Williams Referred Realty</b> 156 Duncan Mill Rd. Unit #24 Toronto, ON M3B 3N2 (Across from OREA)</p> <p>Office: 416-445-8855 Fax: 416-445-4747</p> <p>Broker: Glenn McQueenie</p>
CIVIC HOLIDAY OFFICE CLOSED						
3		4	5	6	7	
		<p><b>Buyer Presentation Role Play</b> 1-3pm Helen Mason</p>	<p><b>Scripts and Role Play Session</b> 1-3pm Richard Argals</p>	<p><b>TECH THURSDAYS</b> 1-3pm Steve Walker/Jason Gavadza See weekly e-mail/flyer for details.</p>		
10	<p><b>Live Door Knocking Session</b> 9:30-11:30am Carlo Sconza/Richard Argals</p>	11	12	13	14	
		<p><b>Buyer Presentation Role Play</b> 1-3pm Rob Roland</p>	<p><b>What KW Can Do To Help You Grow Your Real Estate Business!</b> An Information Session You Won't Want To Miss! 7:00-8:30pm John Poole</p>	<p><b>TECH THURSDAYS</b> 1-3pm Steve Walker/Jason Gavadza See weekly e-mail/flyer for details.</p>		
17	<p><b>Commercial 101 Course</b> 1-3pm Ernest Furtado</p>	18	19	20	21	
		<p><b>Buyer Presentation Role Play</b> 1-3pm Jason Gavadza</p>	<p><b>Growing Your Profit Share Tree</b> 1-3pm John Poole &amp; Jamie Purvis</p>	<p><b>TECH THURSDAYS</b> 1-3pm Steve Walker/Jason Gavadza See weekly e-mail/flyer for details.</p>		
24	<p><b>How To Convert FSBO's to Closed Transactions</b> 1-3pm Trevor Rodrigues</p>	25	26	27	28	
		<p><b>Buyer Presentation Role Play</b> 1-3pm Mike Machado</p>	<p><b>How To Convert Renters to Buyers</b> 1-3pm Danny Torres</p>	<p><b>TECH THURSDAYS</b> 1-3pm Steve Walker/Jason Gavadza See weekly e-mail/flyer for details.</p>		
31	<p><b>Condo's 101 Course</b> 1-4pm Mary Ann Gutierrez &amp; Michael Eisner</p>		<p style="font-size: 1.5em; color: blue; font-weight: bold;">Courses are subject to change. Please register by calling 416-445-8855.</p>			

\*\* ALL OF OUR TRAINING IS OPEN TO ALL REALTORS – NO OBLIGATION!! \*\*