



PayGenius is a B2B fintech startup company specialized in the payment aggregation. It enables businesses to collect payments more efficiently through different channels (online, mobile and physical point of sales). The PayGenius platform has been designed to aggregate various innovative payment methods and multi-currency payment, making it possible to cover all the needs of its clients. PayGenius also offer white-label mobile payment solutions.

To support the growth of the business, PayGenius is recruiting a:

Junior Business Developer / Intern

PayGenius is looking for a new business developer to support the growth of the company. Located in the headquarters in Granger Bay, Cape Town, this position is suited for individuals with entrepreneurship spirit and with ambition to take part in the development of a very dynamic and innovative fintech startup company.

International exposure, high potential and financial rewards will be offered to hard working, innovative individuals ready to give their best in an environment where learning while having fun is a way of life.

Your mission

- Grow the merchant base within a few key sectors
- Consolidate the relationship with existing merchants
- Ensure competitive intelligence, seek for new potential business opportunities and partnerships
- Contribute to the marketing effort (website, SEO, campaigns, etc)
- Assist in product innovation and development strategies

Your profile

- Mid-twenties
- Knowledge about the ecommerce/Mobile applications environment
- Ability to set priorities and provide sales reports
- Excellent communication (oral and written), interpersonal and organizational skills
- Ability to learn and adapt quickly in a fast pace environment
- Strong analytical skills
- Goal and results oriented individual who can accomplish tasks at a fast pace
- B.S. and/or Masters degree preferred
- Proficiency of English language essential

This position is on a full time contract, based in Cape Town.

Please send your application to: marketing@paygenius.co.za