

# Registration

FOR EARLY REGISTRATION DISCOUNT,  
DEADLINE MARCH 10, 2017

## 23rd Annual Northwest Dispute Resolution Conference

March 23 – 24, 2017

You may also register online at [www.law.washington.edu/reg/adr](http://www.law.washington.edu/reg/adr)

MR./MS.	FIRST NAME	M.I.	LAST NAME
BAR NUMBER & STATE, IF ANY		YEAR ADMITTED	
FIRM/ORGANIZATION			
ADDRESS	CITY	STATE	ZIP/POSTAL CODE
PHONE	FAX	INTERNET/EMAIL ADDRESS *	

PLEASE INDICATE YOUR PROFESSION/FIELD

\*(Email address required. Future conference information will be sent electronically only.)

**Registration Fees** Call about our Group Rates and Group Registration Procedures:  
206-543-0059 or 800-253-8648 (email: [uwcle@uw.edu](mailto:uwcle@uw.edu))

- |   |   |
|---|---|
| <input type="radio"/> Both Thursday & Friday, 3/23-24/17 \$255*<br>(paid by 3/10/17)    | <input type="radio"/> Only Friday, 3/24/17 \$200*<br>(paid by 3/10/17)    |
| <input type="radio"/> Both Thursday & Friday, 3/23-24/17 \$300*<br>(paid after 3/10/17) | <input type="radio"/> Only Friday, 3/24/17 \$240*<br>(paid after 3/10/17) |
| <input type="radio"/> Only Thursday, 3/23/17 \$115<br>(paid by 3/10/17)                 |   |
| <input type="radio"/> Only Thursday, 3/23/17 \$140<br>(paid after 3/10/17)              |   |
| Total fees enclosed (U.S. Funds) \$ _____   |   |
| *Includes Friday luncheon   |   |

### Method of payment:

- Check enclosed payable to: *University of Washington* (U.S. FUNDS ONLY)
- Visa     Mastercard

CARD NUMBER	EXP. DATE	3 DIGIT SECURITY CODE
NAME AS IT APPEARS ON CARD		
SIGNATURE		

# Session Preferences

Please indicate which sessions you are most likely to attend.

*This will assist us in assigning rooms.*

Session titles are abbreviated below. For complete details, please refer to the descriptions at [www.wsba-adr.org/page/northwest-dispute-resolution](http://www.wsba-adr.org/page/northwest-dispute-resolution)

### Thursday, March 23, 2017

#### Session 1 1 - 2:30 p.m.

- 1.1 Conflict of Politics & Politics of Conflict  
 1.2 Decision Making: Process, Pitfalls & Prevention  
 1.3 Narcissists in Mediation

#### Session 2 2:45 - 4 p.m.

- 2.1 Arbitration Primer  
 2.2 Differences: Highlight Opposition on the Road to Resolution  
 2.3 Mediation Advocacy: Effectively Represent Clients & Negotiate Good Settlements  
 2.4 Using "Yes, and" to Build Your Team's Ability to Stay Agile  
 2.5 Mediating with Emotional Intelligence - When IQ Just Isn't Enough  
 2.6 Deeper into Heart-Intelligent Mediation  
 2.7 Mediating a Step-Family Plan: Helping Expanding Families Succeed

#### Session 3 4:15 p.m. - 5:15 p.m.

- 3.1 Mediation Primer for New Lawyers  
 3.2 Biased Communication: How to Recover & Learn\*  
 3.3 Narrative Psychology & Mediation - That's My Story & I'm Stickin to It  
 3.4 Decisions & Processes for Early Resolution  
 3.5 Survive & Thrive: Stress Management for Conflict Professionals  
 3.6 Deception in Mediation & Negotiation: Where's the Line?\*

### Friday, March 24, 2017

#### Session 4 8:30 a.m. - 9:30 a.m.

- 4.1 Into the Woods: Drafting the "Perfect" ADR Clause  
 4.2 Deciding on the Appropriate Decision-Maker & Making Sure S/he is Present  
 4.3 Evaluating Our Work: Different Approaches for Different Sectors  
 4.4 The Thomas T. Glover Bankruptcy Specialized Mediation Program  
 4.5 Improvisational Thinking: How It Works, How It Helps  
 4.6 (Canceled) The Power of Active Listening & What "Listening" Means to People of Color  
 4.7 A Case for Early Mediation & How to Prepare Your Case

#### Session 5 9:45 a.m. - 11 a.m.

- 5.1 Setting the Stage: Preparing for the Preliminary Hearing in Arbitration

- 5.2 Transformational Conflict Coaching & the Art of Waking People Up  
 5.3 Discernment Counseling - a Path to Clarity in Divorce Decision-Making  
 5.4 Negotiating the Contractual & Bad Faith Insurance Dispute  
 5.5 Use Your Joint Session Skills to Guide the Conversation in Caucus  
 5.6 What Bullies Don't Want You to Know  
 5.7 Research on How Experienced Mediators Help Clients Cooperate

#### Session 6 11:15 a.m. - 12:30 p.m.

- 6.1 All the Things You Think You Know About ADR - But Don't  
 6.2 What's Unique About Mediating the Litigated Case?  
 6.3 Changing the Juvenile Court System by using Restorative Practices  
 6.4 Your Negotiation Style Can Affect the Outcome of Your Mediation  
 6.5 When Good Mediators Make Bad Decisions: A Look at Ethical Fading in Mediation\*  
 6.6 Art & Science of the Question: Using the Brain to Expand Opportunities  
 6.7 Mission Abort: Avoiding or Stopping a Hopeless Workplace Mediation

#### Lunch 12:30 p.m. - 2 p.m.

- Non-vegetarian option  
 Vegetarian option  
 1 Video Replays of Sessions 1.1 & 1.2  
 2 Workshop: A Life-Long Learner - The Self-Reflective Practice of Mediation  
 3 Alternative Tools for Dispute Resolution - Exploring Collaborative Games

#### Session 7 2 - 3:30 p.m.

- 7.1 Ethical Dilemmas in ADR\*  
 7.2 Scorched Earth Clients: Understanding & Working with High Conflict People  
 7.3 Manipulation in Mediation: Where's the Thin & Wavering Line?\*

#### Session 8 3:45 - 5:15 p.m.

- 8.1 How Reality is Experienced, Shaped, & Changed: Working with Diverse Perspectives

\*Ethics Credit

**Return completed form to:** 23rd Annual Northwest Dispute Resolution Conference,  
Continuing Education University of Washington School of Law, Box 353020, Seattle, WA 98195-3020