



## Smart Power Myanmar Energy Services Senior Director

With funding from the Rockefeller Foundation, and support from the World Bank, USAID and Yoma Strategic Holdings, Pact is launching a new platform for accelerating national-level rural electrification and related economic development, the **Smart Power Myanmar Facility** (SPMF). This platform will act at the intersection of the private, public, financial and community development sectors, and will help to catalyze the overall energy/rural development market. We hope to connect more than 5 million people to reliable electricity access in the next 5 years. We are looking for outstanding candidates to work with us to design, develop and operate SPMF. In particular, we seek experts with proven track records in energy and rural development who are passionate about energy as a driver of Myanmar's economic growth. SPMF team will have exceptional experience and credentials in a range of areas, including but not limited to: policy development and advocacy, investment facilitation, energy project development and demand creation at the community level as well as knowledge and data management.

### Role Purpose

**SPMF Energy Services Senior Director** will oversee project development as well as investment and business advisory services. S/he will lead the development of publicly accessible data and analysis that can help inform investment decisions of government, donor and private sectors. S/he will support the development of new business models and strategies to accelerate investment in Myanmar's rural energy sector. S/he will facilitate and sustain partnerships with financial institutions, investors, development finance institutions (DFIs), and the Government of Myanmar to mobilize investments and appropriate financing for decentralized renewable energy-based energy projects. S/he will assist in developing effective business strategies for energy access and delivery models to roll out viable and scalable energy initiatives in communities across Myanmar.

The **Energy Services Senior Director** will work closely with the SPMF Managing Director and will lead a small team of energetic professionals who are results-oriented and dedicated to the pursuit of excellence in a challenging and diverse environment.

This particular position is open to highly experienced energy professionals with significant international experience from both, private and public sectors. Full expatriate package will be offered to the successful candidate. Applications from qualified women professionals are highly encouraged.

### Key Responsibilities

The **Energy Services Senior Director** will demonstrate exceptional performance in the following functional areas:

- Identify suitable sites for mini-grid development, assess the technological and economic viability of those sites, and solicit and evaluate bids from prospective developers.
- Facilitate negotiations between communities, the government of Myanmar, and prospective developers, representing the interests of communities who seek to gain access to energy.
- Engage with financial institutions and other partners to design and deploy financing mechanisms that support deployment of decentralized energy access solutions in rural Myanmar
- Facilitate partnerships between investors and private developers with investment-ready energy access projects
- Identify, analyze, advise and develop business and financial models for commercially-viable decentralized projects in the Myanmar context

## Entry Requirements

- MBA or similarly appropriate academic background in finance, business, economics, or other relevant field
- At least 10 years of experience in investment/business advisory, banking and/or asset management sectors, incl. solid experience in facilitating and closing investment deals within the energy sector
- Prior experience in developing financial mechanisms/tools to accelerate investments in an under-developed sector
- Extensive knowledge of business investments environment and ability to trigger match-making between private sector and investors in infrastructure development projects
- Commitment to live and work in Myanmar, incl. willingness to travel extensively in challenging conditions

Interested candidates are requested to apply online through the below link;

[http://pactworld.force.com/careers/VanaHCM\\_Job\\_Detail?Id=a33f100000zliFAAQ](http://pactworld.force.com/careers/VanaHCM_Job_Detail?Id=a33f100000zliFAAQ)

Deadline for the applications is **2 May, 2018 (Wednesday)** 5 PM (MMT).

### Note:

- 1) *Earlier application is encouraged to every interested person. After receiving an application from a potential candidate, position may be filled up prior to closing date.*
- 2) *Application via email: Please do not enclose copy (ies) of other relevant supporting documents (such as educational certificate and testimonials) if the application submitted via email.  
Only shortlisted candidates will be notified*